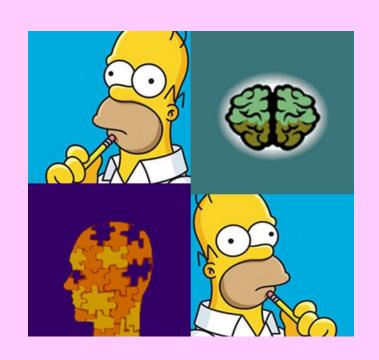
## Starter



Complete the following current events quiz. Let's see if you know what has happened in the news recently!



- To understand the outline of the course
- ☐ To understand globalisation and the features of globalisation

# THE CURRENTEVENTS OUIZ

Member of the Associated Press . \*
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For use week ending 14th June 2024

#### **LEARNING OBJECTIVES:**

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Q1)What is the name of the Indian Prime Minister who remains in power after the recent election but has lost his overall majority in the Indian parliament?





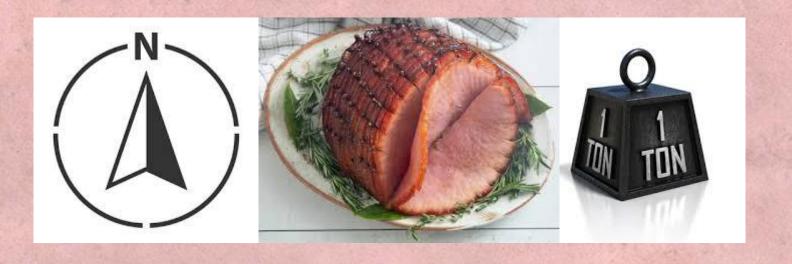
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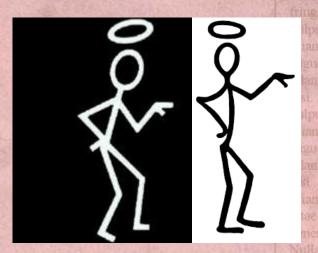
Q2) The actress Helen Worth has announced she will be leaving which soap opera after 50 years?



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Q3) Which team won the Rugby Union championship final at Twickenham last Saturday?





#### **LEARNING OBJECTIVES:**



☐ To understand the outline of the course

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Q4) What is the name of American Boeing companies new space capsule which after a number of hiccups finally made it's first manned launch towards the International Space Station (ISS) with two Nasa astronauts aboard last week?

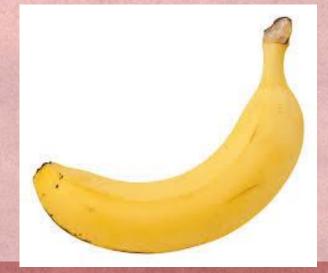


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Q5) A woman has been charged with assault after throwing what over Nigel Farage, the Reform UK leader as he was leaving a pub in Clacton-on-Sea on Tuesday having launched his general election candidacy for the constituency?

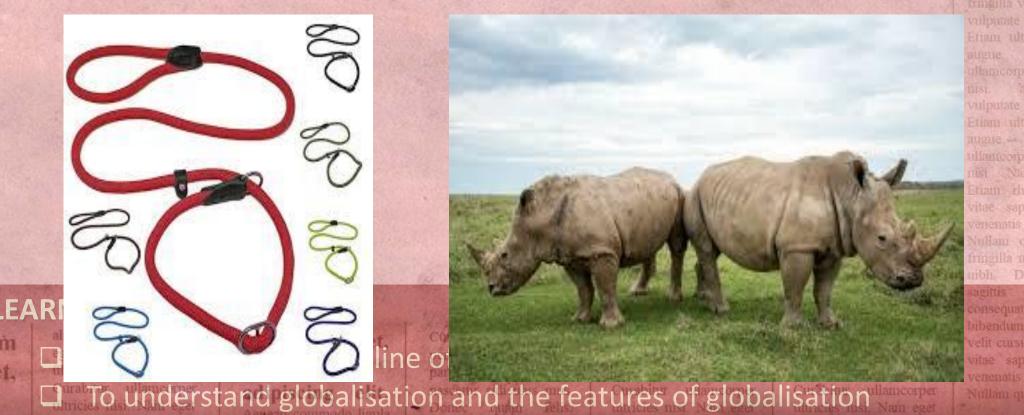
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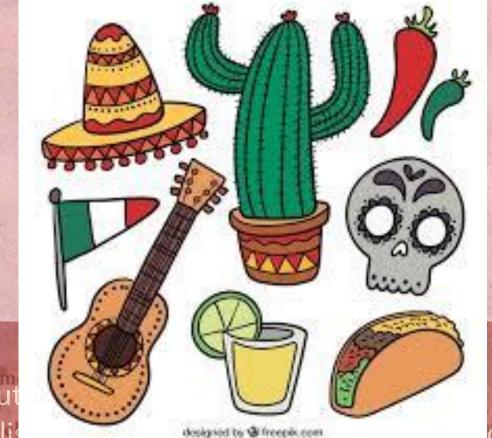
- To understand the outline of the course
- ☐ To understand globalisation and the features of globalisation

Q6) Robert Geoffrey Burrow the English professional Rugby League footballer tragically died last week aged only 42 from Motor Neurone disease, with which club did he spend his entire professional career?



7) Claudia Sheinbaum has been elected as which south American countries first

female president, in a historic landslide win?





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Q8) A Scottish woman who allegedly inspired the stalker character Martha in which hit drama is suing Netflix for defamation, negligence and privacy violations in a California court, seeking over \$170m (£132m) in damages?



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To understand globalisation and the features of globalisation

Q9) Which Performer's long anticipated blockbuster tour Started in the UK with

the first of 17 British concerts at Edinburgh's Murrayfield Stadium?





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Q10) A rare Xbox console that was given to a charity shop could fetch thousands of pounds at auction, the green gaming device, is one of only 50 ever created to promote which 2003 superhero film?



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#### **LEARNING OBJECTIVES:**

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# Current Events Quiz:

The Answers

## **LEARNING OBJECTIVES:**



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Q1)What is the name of the Indian Prime Minister who remains in power after the recent election but has lost his overall majority in the Indian parliament?

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- ☐ To understand the outline of the course
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Q2) The actress Helen Worth has announced she will be leaving which soap opera after 50 years?

### **Coronation Street**





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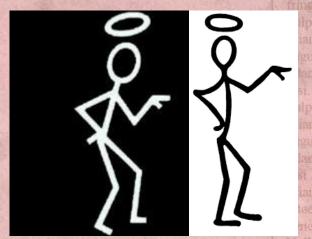
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☐ To understand globalisation and the features of globalisation

Q3) Which team won the Rugby Union championship final at Twickenham last Saturday?

**Northampton Saints** 





#### **LEARNING OBJECTIVES:**

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Q4) What is the name of American Boeing companies new space capsule which after a number of hiccups finally made it's first manned launch towards the International Space Station (ISS) with two Nasa astronauts aboard last week?

**Starliner** 



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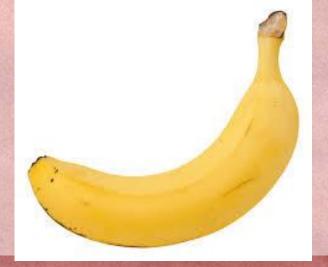
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Q5) A woman has been charged with assault after throwing what over Nigel Farage, the Reform UK leader as he was leaving a pub in Clacton-on-Sea on Tuesday having launched his general election candidacy for the constituency?

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## Banana milkshake





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  - ☐ To understand the outline of the course
  - ☐ To understand globalisation and the features of globalisation

Q6) Robert Geoffrey Burrow the English professional Rugby League footballer tragically died last week aged only 42 from Motor Neurone disease, with which club did he spend his entire professional career?

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**Leeds Rhinos** 



7) Claudia Sheinbaum has been elected as which south American countries first female president, in a historic landslide win?

**Mexico** 



## **LEARNING OBJECTIVES:**

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Q8) A Scottish woman who allegedly inspired the stalker character Martha in which hit drama is suing Netflix for defamation, negligence and privacy violations in a California court, seeking over \$170m (£132m) in damages?

**Baby Reindeer** 



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To understand globalisation and the features of globalisation

Q9) Which Performer's long anticipated blockbuster tour Started in the UK with

the first of 17 British concerts at Edinburgh's Murrayfield Stadium?

## **Taylor Swift**





To understand the outline of the course

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Q10) A rare Xbox console that was given to a charity shop could fetch thousands of pounds at auction, the green gaming device, is one of only 50 ever created to promote which 2003 superhero film?

The Hulk



## **LEARNING OBJECTIVES:**

☐ To understand the o

## Learning objectives

□ To gain an understanding of the requirements of your chosen subject in preparation for as
 September 2023 start

## Key words:

- Preparation
- Organisation
- Punctuality
- Commitment
- Success



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## Core Expectations for Every Lesson

- 1. Attend lessons on time and in professional attire
- 2. Be prepared for each lesson by ensuring you bring the appropriate equipment
- 3. Ensure all work is organised in the appropriate section of your subject folder
- 4. All deadlines must be met to avoid a 6 week "Risk of Failure" program
- 5. Respect the classroom, Replace chairs, Rubbish in bins
- 6. Speak to ALL members of the HT community with respect
- 7. No mobile phones/ear pods to be used in lessons or around the school
- 8. Starters are to be completed in silence
- 9. Be proactive and not reactive
- 10. Expect to work harder than you ever have before

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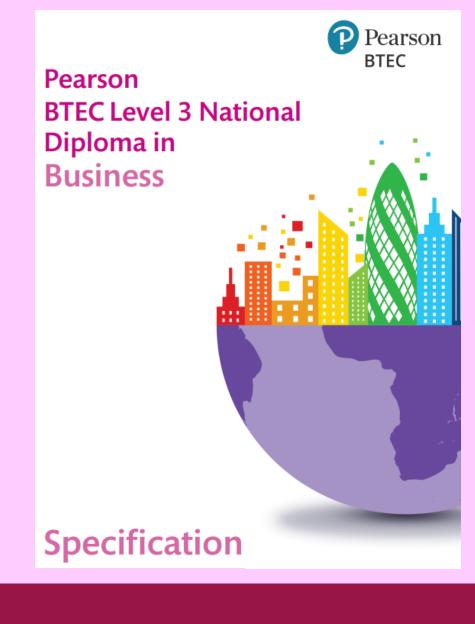


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# BTEC Business Level 3

Diploma 2024-2026

Equivalent to 2 A Levels





- ☐ To understand the outline of the course
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- Business is the heart of the economy, encouraging innovation and creating wealth.
- This specification was created in collaboration with leading businesses, the qualifications explore all aspects of the business world including practical activities - ideal for a wide range of learning styles.

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# Taking an Interest – what is going on in the world at the moment?



Keep up to date with business news:

https://www.bbc.co.uk/news/business

Keep up to date with the impact of politics on business:

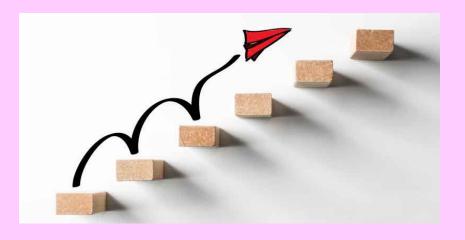
https://www.bbc.co.uk/news/politics

Download the BBC App for free and get live updates ALL day



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## **Expectations**



- Arrive on time to all lessons, fully prepared.
- Handbooks/Task sheets must be with you in all lessons.
- Minimum of 4 hours learning outside the lesson.
- All deadlines must be met.
- Ensure you do wider reading/research.
- Follow all classroom rules

Be polite, courteous and do your best! Tips for success is also in your handbook.



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All work, whether it is electronic or paper based, is entirely your responsibility. If you lose it, you will have to re-do it!

Always make sure you keep a track of ALL your work at ALL times!



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# **Organise yourself**



It is really difficult to keep track different units of work between 2 teachers plus all the work from your other subjects. Here are key tips to enable you to keep on top of things;

- 1. Get a leaver arch folder for each unit.
- 2. Keep your task sheets in this file
- Hold on to all first drafts and keep your feedback from your teachers safe.
- 4. Keep note of your progress throughout the unit using your progress trackers.



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# Most important



Never miss a deadline otherwise your workload will get

BIGGER & BIGGER & BIGGER

Keep a track of your deadlines using a **planner** or your mobile phone **calendar** 



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## About the course

- You will complete 2 units in year 12:
  - Unit 4 Managing an Event (core) and unit 14 Customer Service (optional)

- You will complete another 2 units in year 13:
  - Unit 5 International Business (core) and unit 6 Principles of Management (core)

Unit	Foundation Diploma (Year 12)	Diploma (Year 13)
Unit 4: Managing an Event (Core)	Yes	
Unit 14: Customer Service (Optional)	Yes	
Unit 5: International Business (Core)		Yes
Unit 5: Principles of Management (Core)		Yes



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# Unit 4 – Managing an Event

- Internally assessed coursework portfolio
- 5 learning aims
- Tight deadlines for completing the work
- Two drafts, then a final version

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## Summary of Unit 4, Managing an Event

Learning Aim	Content
A: Explore the role of an event organiser	A1 Different tasks needed to be completed by an event organiser A2 Different skills needed by an effective event organiser A3 Common formats for skills audit collection
B: Investigate the feasibility of a proposed event	B1 Different types of event, and the factors affecting success B2 Feasibility measures and critical success factors
C: Develop a detailed plan for a business or social enterprise event	C1 Event planning and the use of planning tools C2 Factors to be considered, including budgets, resources and contingency planning
D: Stage and manage a business or social enterprise event	D1 Management of the event D2 Problem solving
E: Reflect on the running of the event and evaluate own skills development	E1 Evaluation of the event E2 Review of personal skills development in the running of the event

#### LEAKINING ODJECTIVES:

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## Unit 14 – Customer Service

- Internally assessed coursework portfolio
- 3 learning aims
- Tight deadlines for completing the work
- Two drafts, then a final version

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## Summary of Unit 14, Customer Service

Learning Aim	Content	
A: Explore how effective customer service contributes to business success	A1 Customer service in business A2 Customer expectations and satisfaction A3 Benefits of building customer relationships A4 Customer service legislation and regulations	
B: Investigate the methods used to improve customer service in a business	B1 Monitoring and evaluating customer service provision B2 Indicators in improved performance	
C: Demonstrate customer service in different situations, using appropriate behaviours to meet expectations	C1 Customer service skills and behaviours C2 Dealing with customer service requests and complaints C3 Individual skills audit and development plan	



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## **Unit 5 – International Business**

- Internally assessed coursework portfolio
- 5 learning aims
- Tight deadlines for completing the work
- Two drafts, then a final version

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- ☐ To understand globalisation and the features of globalisation

## Summary of Unit 5, International Business

Learning Aim	Content
A: Explore the international context for business operations	A1 International business A2 Financing of international business A3 Support for international business
B: Investigate the international economic environment in which business operates	B1 Globalisation B2 International trading blocs B3 Barriers to international business
C: Investigate the external factors that influence international businesses	C1 External influences C2 International business support systems
D: Investigate the cultural factors that influence international businesses	D1 Cultural factors D2 Impact of cultural factors
E: Examine the strategic and operational approaches to developing international trade	E1 Strategies for operating internationally E2 Resource considerations



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# **Unit 6 – Principles of Management**

- A task set and marked by Pearson and completed under supervised conditions.
- Learners will be given a case study one week before a supervised assessment period, in order to carry out preparatory work.
- The supervised assessment period is undertaken in a single session of three hours.
- Submission completed using a computer.
- 88 marks.

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## Summary of Unit 6, Principles of Management

**AO1** Demonstrate knowledge and understanding of management and leadership principles, concepts, key terms, functions and theories

**AO2** Apply knowledge and understanding of management and leadership issues to real-life business scenarios

**AO3** Analyse and evaluate management information and data, demonstrating the ability to interpret the potential impact and influence on business effectiveness in context

**AO4** Be able to recommend management and leadership proposals in context with appropriate justification, using a range of evidence to support arguments

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## Summary of Unit 6, Principles of Management

Learning Aim	Content		
A: The definitions and functions of management	A1 Definitions of management and leadership A2 Functions of management and leadership A3 Business culture		
B: Management and leadership styles and skills	B1 Management and leadership styles B2 Management and leadership skills		
C: Managing human resources	C1 Human resources (HR) C2 Human resource planning		
D: Factors influencing management, motivation and performance of the workforce	D1 Motivation in the workplace D2 Techniques to meet skills requirements D3 Training and development D4 Performance appraisal		
E: Impact of change	E1 Managing change		
F: Quality management	F1 Quality standards F2 Developing a quality culture F3 The techniques and tools of quality management F4 The importance and benefits of quality management		





To understand globalisation and the features of globalisation

## Learning objectives

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## Key words:

- Globalisation
- International
- Customer

Service

- Features
- Trading bloc



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- ☐ To understand globalisation and the features of globalisation

## **Multinational Businesses**

Single **companies** that operate in more than one country are also known as **multinationals**. When a big, multinational business enters a **new country**, firms already in that country **may need to change** the way they operate in order to **compete successfully**.



- To understand the outline of the course
- ☐ To understand globalisation and the features of globalisation

## Activity

## Do you know your businesses?

Which of the following is **NOT** a multinational business?

- ✓ Tesco
- ✓ Asda
- ✓ Sainsbury's
- ✓ Morrisons
- ✓ Subway
- ✓ McDonalds

# 即

- To understand the outline of the course
- ☐ To understand globalisation and the features of globalisation

### Activity

## Do you know your businesses?

Which of the following is **NOT** a multinational business?

- ✓ Tesco
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- ✓ Subway
- ✓ McDonalds

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## Research Activity

Using a computer, you must complete the following:

- Research the different offerings by McDonalds throughout the world on their menus
- Compare these differences with UK McDonalds
- Try at least 5 countries
- Identify the main features of globalisation and the reasons for the differences in their menus

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## Checking Progress

## Main Features of Globalisation

- ✓ Trading Blocs (additional taxes?)
- ✓ International Mobility of Labour & Capital (Pay grades??)
- ✓ International Currencies (Exchange rates?)
- ✓ Multinational Corporations (Competition Subway?)
- ✓ International Business Communications (Roaming charges?)
- ✓International Payment Systems (Visa/Mastercard?)

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- ☐ To understand the outline of the course
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## Summer task – BTEC Business Level 3

We all experience businesses on a daily basis, your task is to keep a brief diary of every time you experience customer service from a business. Your diary should include the following heading, an example has been provided:

Business	Reason for CS	Type of CS provided	Rating of CS (1 bad, 5 good)	Way to improve CS
Tesco	Age restriction on self- service	In person	3	Could have got there quicker, had to wait too long

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- To understand the outline of the course
- ☐ To understand globalisation and the features of globalisation